



اقتصاد هندسي

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للطالبة المبدعة
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إرادة - ثقة - تغيير

Chapter 1

• The purpose in this chapter is to make benefits out of any design exceed its cost.

- Solutions to engineering problems must:
 - Promote the survival of an organization.
 - Embody creative ideas.
 - Permit identification.
 - Translate profitability to the 'bottom line'.

• There are 7 principles of engineering economy:

- 1- Develop the alternatives
- 2- Focus on the differences
- 3- use a consistent viewpoint
- 4- use a common measure unit
- 5- Consider all relevant criteria
- 6- Make uncertainty explicit
- 7- Revisit your decisions

• Engineering economic analysis procedure:

Problem definition → Development of alternatives → Development of prospective outcomes → Selection of a decision criterion → Analysis and comparison of alternatives → selection of the preferred alternative → Performance monitoring and postevaluation of results.

تعريف ومشكلة ← وضع حلول للمشكلة ← النتيجة مستقبلية للحل
وضع معايير لأفضل حل ← مقارنة كل ببناء على المعايير ←
اختيار الحل الأفضل ← تقييم النتائج .

* Most engineering economy problems can be solved by using spread sheets.

Chapter 2

Short term alternatives :-

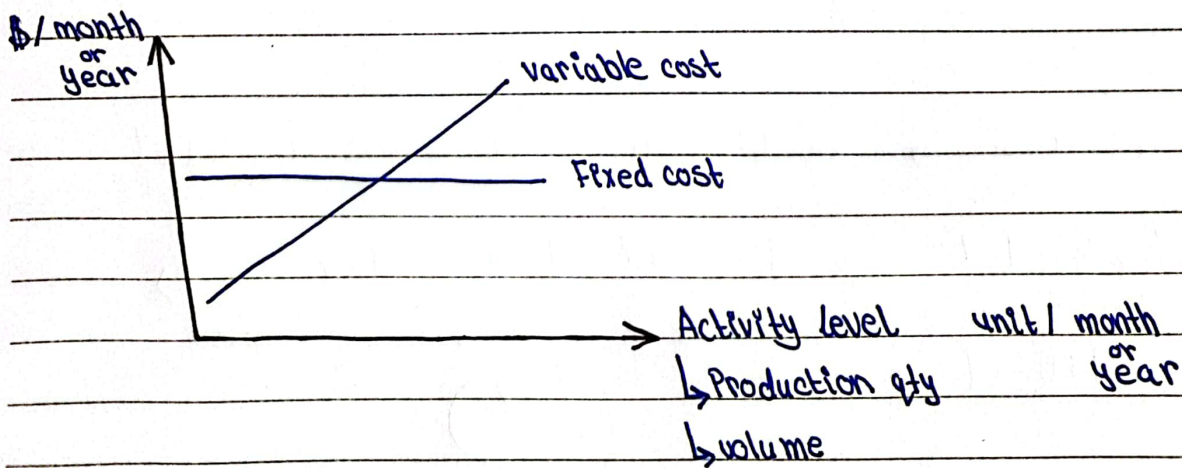
- Study period is short which is less than 1 year (useful life)
- Present economy studies
- Time value of money can be ignored (القوة الشرائية)

* Examples on short term alternatives :

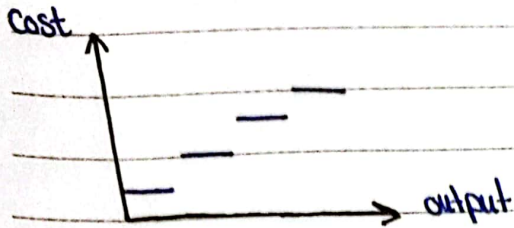
- 1- site selection for portable project equipment
- 2- Production of electronic devices
- 3- Airline operations
- 4- Best production schedule : materials, machines, operating conditions
- 5- Buy or Make decisions
↳ you either buy a service / thing or you do it yourself.
- 6- Energy studies

* Check the meanings

→ Variable and Fixed costs :



→ Incremental cost:



• for example,

تكلفة النقل: كل شاحنة تنقل 100 منتج
و لهذا الشاحنة تكلفه مقدار 150 فإذا
قامت شركة بحملة بمنتجات 100 منتج أو أقل
إذا تحتاج شاحنة واحدة.

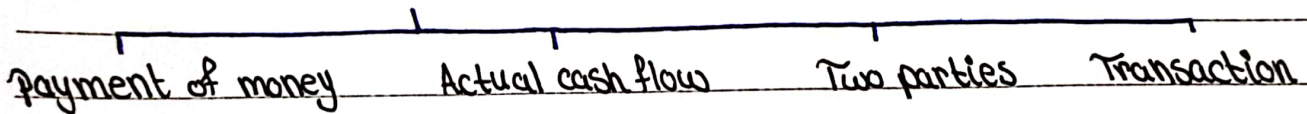
* Total cost = $F_c + V_c$

Fixed costs ↙ ↘ variable costs : $V_c = C_u \times D$
cost per unit ↘ ↙ quantity (demand)

Standard cost = $\frac{\text{Total cost}}{\text{Quantity output}}$

→ Cash and Non-Cash cost:-

In order to be a cash cost it must follow these rules:



• Non-Cash cost (Book cost):

you pay in an indirect way

- life cycle cost:
- Initial investment (1) أول المشروع
 - operation and maintenance (2) الصيانة
 - Disposal costs (3) انهاء المشروع

life cycle cost = 1 + 2 + 3 → the sum of all of them

* Breck Even Analysis

→ Breck even point \Rightarrow profit = zero

* Price and Demand are independent

↳ (when the price is constant and unchangable)

$$\text{Profit} = \text{Total Revenue} - \text{Total cost}$$

$$\text{TR} = \text{selling Price (P)} \times D$$

$$\text{Total cost} = \text{Fixed costs} + \text{variable costs}$$

* At Breck point:

$$VC = \text{cost/unit (CV)} \times D$$

$$\text{TR} - \text{TC} = 0 \Rightarrow \therefore \text{TR} = \text{TC}$$

Note:-

when $\text{TR} > \text{TC} \quad \therefore$ profit

$\text{TR} < \text{TC} \quad \therefore$ loss

$\text{TR} = \text{TC} \quad \therefore$ Breck-even

• At the Breck point

$$\text{TR} = \text{TC} \rightarrow P \times D = FC + (CV \times D)$$

$$\rightarrow D = \frac{FC}{P - CV}$$

• Note:-

maximum revenue = $P \times$ max. quantity $\rightarrow D_{\text{max}}$

Range of profit \rightarrow from D^* to D_{max}

Breck \leftarrow

Example: Given that Fixed costs in a production facility are \$4000/month
The product has: material cost \$3/unit, labor cost \$2/unit
selling price \$11/unit, Max capacity 1200 unit/month

1- Determine the B.E quantity (D^*):

$$TR = TC \rightarrow P \times D^* = FC + C_v D$$

$$D^* = \frac{FC}{P - C_v} = \frac{4000}{11 - 5} = 667 \text{ unit/month}$$

2- Max Revenues at which D :-

$$D = D_{max} = 1200 \text{ unit/month}$$

$$TR_{max} = P D_{max} = 11 \times 1200 = \$13,200$$

3- Max Profit at D :-

$$D = D_{max} = 1,200$$

$$\text{Profit} = TR - TC$$

$$= PD - (FC + C_v D)$$

$$= 11 \times 1200 - (4,000 + 5 \times 1200)$$

$$= \$3,200$$

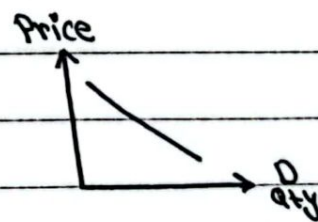
4- Range of Profit :-

$$667 < D < 1200$$

* Price and Demand are dependent :-

$$P = a - bD$$

$$a, b > 0$$



$$* TR = P \times D \rightarrow P = a - bD$$

$$TC = FC + C_v D \text{ (stays the same)}$$

$$\text{Max Revenues: } D' = \frac{a}{2b}$$

$$\text{Max Profit: } D'' = \frac{a - C_v}{2b}$$

Range of Profit : D^* to $(D^*_2 \text{ or } D_{\max})$

حساب بين الاقل ←

$$D_{1,2}^* = -bD^2 + (a - c_v)D - f_c = 0$$

↳ Break even quantities

because 1 (per unit)

Example: Fixed costs \$ 900 k / year (f_c), variable costs \$ 131.5 / unit (c_v)

Price \$ 600 - 0.05D.

1- Are the price and demand dependent or independent?

Price and Demand are dependent

2- Sales volume (quantity) at which profit is a max:-

↳ (optimal sales volume)

$$D'' = \frac{a - c_v}{2b} = \frac{600 - 131.5}{2(0.05)} = 4,685 \text{ unit / year}$$

3- Max Profit at D :-
= D''

$$TR - TC = P D'' - (f_c + c_v D'') = \$197,461 / \text{year}$$

$$P = (a - b D'')$$

4- Value of D when revenue is max :-

$$D^1 = \frac{a}{2b} = \frac{600}{2(0.05)} = 6,000 \text{ unit / year}$$

5- Max Revenues:-

$$TR_{\max} = P \times D^1$$

$$= (600 - 0.05 \times 6,000) \times 6,000$$

$$= 1,800,000$$

6 - Break even quantities:-

$$D_{1,2}^* = -bD^2 + (a - C_v)D - F_e = 0$$

put on the calculator

$$\rightarrow D_1^* = 2,698 \quad D_2^* = 6,672$$

7 - Range of Profit:-

$$2,698 < D < 6,000$$

↳ because it's smaller

* Note :-

$$D'' = \frac{D_1^* + D_2^*}{2}$$

* Chapter 4: The Time Value of Money

★

- 1- Money has earning power (الاستفادة منها واستثمارها)
- 2- Money has purchasing power (مصاريف + شراء)
- 3- Money kept uninvested (تقو يشهم)
 - ↳ worst alternative

* Return to capital in the form of interest and profit :- (reasons)

- It pays the providers of capital
- payment for the risk the investor takes.
- providing a sufficient return to be financially attractive to the suppliers

* Interest: is money added to the borrowed capital

→ Simple Interest: infrequently used

I (total interest) → linearly proportional to:
 P (loan / amount borrowed) → \$
 i (interest rate) → %/year
 n (interest periods) → year

• F (total amount repaid) = $P + I$

→ Compound Interest

Time / year	Amount owed BOY	Interest during year	Amount owed EOY
1	\$ 1,000	$1,000 \times 10\% = \$100$ $1,000(1+10\%)$	\$ 1,100
2	\$ 1,100	$1,100 \times 10\% = \$110$ $1,000(1+10\%)(1+10\%)$	\$ 1,210
3	\$ 1,210	$1,210 \times 10\% = \$121$ $1,000(1+10\%)^3$	\$ 1,331

$\therefore F = P(1+i)^n$

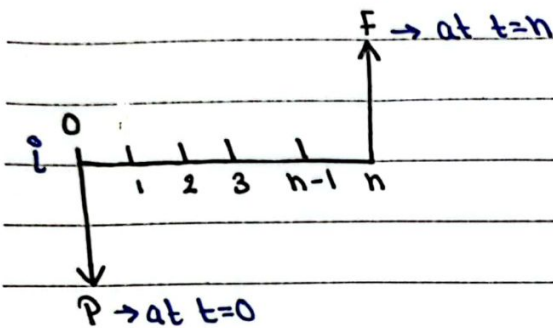
* $F = \frac{P(1+i)^n}{\text{at } t=0}$ → compounded interest rate

at $t=n$ ↳ at $t=0$

Total owed amount (future value) - principal - original amount - borrowed capital (present value)

→ Cash flow diagram (important)

1. Cash amounts (\$)
2. Cash timing ($t=0, 1, 2, \dots, n$)
3. Interest rate (i)
4. point of view → lender (+) / borrower (-) - opposite



• Example :- An engineer borrows \$ 3,000 at 12% per year compounded annually. What amount should be repaid after 3 years?

→ We have 2 ways to solve:-

1. Compounding tables :

Find F Given P

$$F = P (F/P, i, n)$$

$$F = 3,000 (F/P, i, n)$$

↳ compounding Factor

$$= 3,000 (1.4049) = \$ 4,214$$

2. Formula : $F = P(1+i)^n$

$$F = 3,000 (1 + 0.12)^3 = \$ 4,214$$

Example: How much should be deposited now in order to obtain \$2,500, 6 years from now, when $i = 5\%$?

1. Tables:

Find P Given F

$$P = F(P/F, i, n)$$

$$= 2,500 (0.74622) = \$1,865$$

2. Formula:-

$$F = P(1+i)^n \rightarrow P = \frac{F}{(1+i)^n}$$

$$= \frac{2,500}{(1+0.05)^6}$$

$$= \$1,865$$

Example: How much should be deposited now in order to obtain \$ 2,500, 6 years from now, when $i = 5\%$?

1. Tables :-

Find P Given F

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2. Formula :-

$$F = P (1+i)^n \rightarrow P = \frac{F}{(1+i)^n}$$
$$= \frac{2,500}{(1+0.05)^6}$$
$$= \$1,865$$

Example: What interest rate doubles your investment in 10 years ?

$$2P = P(1+i)^{10}$$

$$i = 2^{\frac{1}{10}} - 1 = 7.177\% \text{ per year}$$

Example: How long do you have to wait until you double your money if you are paid 10% ?

$$2P = P(1+0.10)^n$$

$$n = \frac{\ln 2}{\ln 1.10} = 7.27$$

7.27
↓
8

→ bcz it's closer to the result
(from the tables)

* Second

Example: Ammar ^{839.} deposits in his account \$ 3,500 at the end of each year for 5 years. How much will he find in his account at the end of those 5 years? (when $i = 5\%$ per year)

$$A = \$ 3,500$$

Find F Given A

$$F = 3,500 (F/A, 5\%, 5)$$

$$= 3,500 (5.5256)$$

$$= \$ 19,340$$

or we can solve it by the formula:

$$F = 3500 \left[\frac{(1+0.05)^5 - 1}{0.05} \right] = \$ 19,340$$

Example: How much can Derar borrow from a bank at 5% per year, if he can pay \$ 1,500 at the end of the year for 5 years?

Find P Given A

$$P = 1,500 (P/A, 5\%, 5)$$

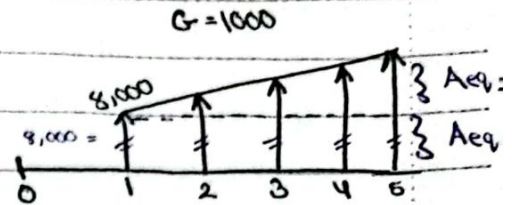
$$= 1,500 (4.3295)$$

$$= \$ 6,494$$

* Uniform and Geometric Series of Payments :

• example: uniform gradient series of payments starts with \$8,000 (EOY₁) and increases by \$1,000/year. Find the equivalent annual series of payments to 5 payments of this gradient series of payments, when $i = 12\%$ per year?

$$\begin{aligned} A_{eq} &= A_{eq_1} + A_{eq_2} \\ &= 8,000 + G(A/G, 12\%, 5) \\ &= 8,000 + 1,000(1.7746) \\ &= \$9,774.6 \end{aligned}$$



→ Find P_{eq} :

$$\begin{aligned} P_{eq} &= 9,774.6(3.6048) \\ &= \$35,235.5 \end{aligned}$$

* increasing G
(+G)

→ Find F_{eq} :

$$\begin{aligned} F_{eq} &= 9,774.6(6.3528) \\ &= \$62,096 \end{aligned}$$

→ we can find it by:
Find F Given P

• example: Uniform Gradient Series: EOY₁ → \$6,000 EOY₂ → \$3,000 when $i = 5\%$, find A_{eq} ?

$$G = \frac{y_2 - y_1}{x_2 - x_1} = \frac{6,000 - 3,000}{6 - 1} = \$600/\text{yr}$$

* decreasing G
(-G)

$$\begin{aligned} A_{eq} &= A_{eq_1} - A_{eq_2} \\ &= 6,000 - 600(2.3579) \\ &= \$4,585/\text{year} \quad (1 \sim 6) \end{aligned}$$

• example: what is the present equivalent of 15 payments having a first year base of \$10,000, increasing by 8% per year, when the interest rate is 12% p per year?

$$P_{eq} = \frac{A_1}{i-f} [1 - (1+i)^{-n} (1+f)^n]$$

$i \neq f$

$$= \frac{10,000}{12\% - 8\%} [1 - (1.12)^{-15} (1.08)^{15}]$$

$$= \$105,114$$

* if the question was (decreasing by 8% per year) ∴

$$\therefore f = -8\%$$

$$P_{eq} = \frac{A_1}{i-(f)} [1 - (1+i)^{-n} (1+f)^n]$$

$$= \frac{10000}{12\% + 8\%} [1 - (1.12)^{-15} (0.92)^{15}]$$

$$= \$47,384$$

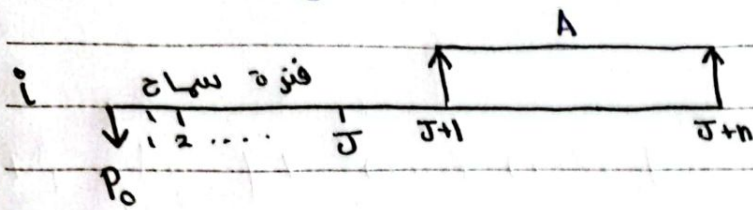
* if the question was: (increasing by 12% per year)

$$P_{eq} = \frac{A_1 \cdot n}{1+i} = \frac{10,000 \times 15}{1+12\%}$$

$i = f$

$$= \$133,928$$

* Deferred Payments

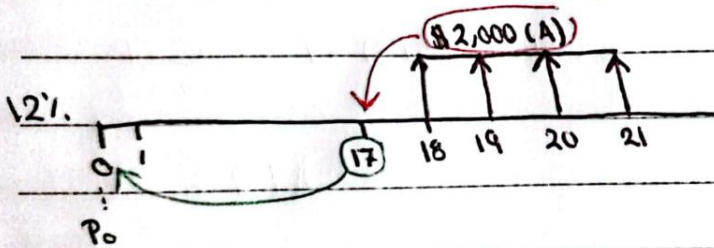


$$P_J = A (P/A, i, n)$$

$$F_J = P_J$$

$$P_0 = \overset{\uparrow}{F_J} (P/F, i, J) \rightsquigarrow P_0 = A \cdot (P/A, i, n) (P/F, i, J)$$

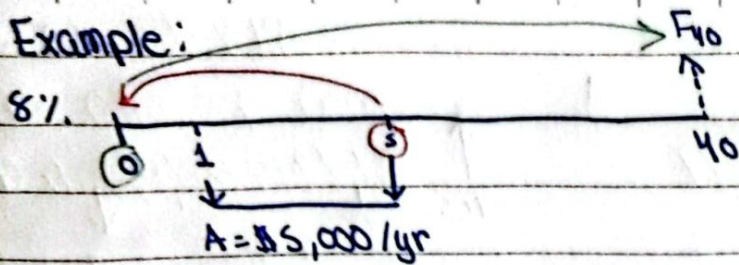
Example: what amount should an engineer deposit in his account today in order to provide for his son's education after 18 yrs from now, when the university costs are \$2,000/year (1~4) and $i = 12\%$?



Steps	from	to	factor
1	$A_{18-21} = 2000$	P_{17}	$(P/A, 12\%, 4)$
2	P_{17}	F_{17}	(1) \rightarrow $\text{في هذه الخطوة نضرب في 1}$
3	F_{17}	P_0	$(P/F, 12\%, 17)$

$$\rightarrow P_0 = 2,000 (P/A, 12\%, 4) (P/F, 12\%, 17) = \$ 885$$

Example:

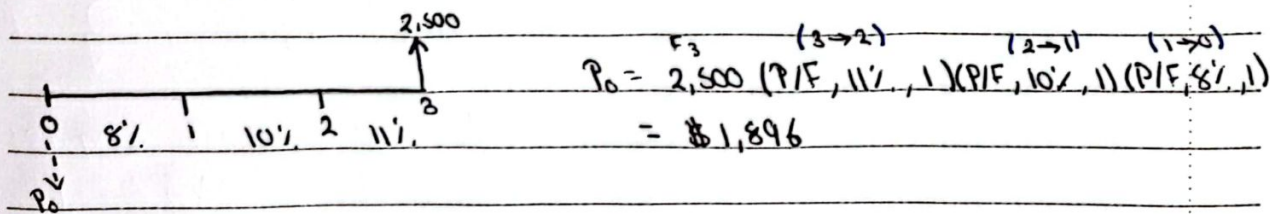


Steps	From	to	factor
<u>1</u>	$A_{1-5} = 5000$	P_0	$(P/A, 8\%, 5)$
<u>2</u>	P_0	F_{40}	$(F/P, 8\%, 40)$

$$\rightarrow F_{40} = 5000 (P/A, 8\%, 5) (F/P, 8\%, 40) = \$433,697$$

* Variable Interest Rate:

Example: $F_3 = \$2,500$ $i_1 = 8\%$ $i_2 = 10\%$ $i_3 = 11\%$, Find P_0 :-

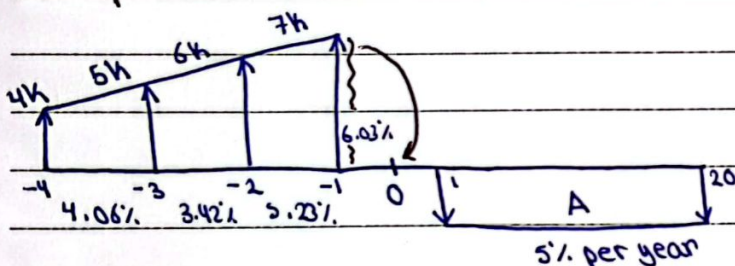


→ Find F_1 :- $(3 \rightarrow 2)$ $(2 \rightarrow 1)$
 $F_1 = 2,500 (P/F, 11\%, 1) (P/F, 10\%, 1)$
 $= \$2,047$

→ Find F_2 :- $(3 \rightarrow 2)$
 $F_2 = 2,500 (P/F, 11\%, 1) = \$2,252$

* Note: in this question we moved from larger to smaller, so we used $(P/F, i\%, n)$.

Example:



→ Find A_{1-20} :

$$P_0 = (4,000) (F/P, 4.06\%, 1) (F/P, 3.42\%, 1) (F/P, 5.23\%, 1) (F/P, 6.03\%, 1)$$

There are no decimals in the tables so we use this: $(1+i)^n$

$$+ P_{02} = (5,000) (F/P, 3.42\%, 1) (F/P, 5.23\%, 1) (F/P, 6.03\%, 1)$$

$$+ P_{03} = (6,000) (F/P, 5.23\%, 1) (F/P, 6.03\%, 1)$$

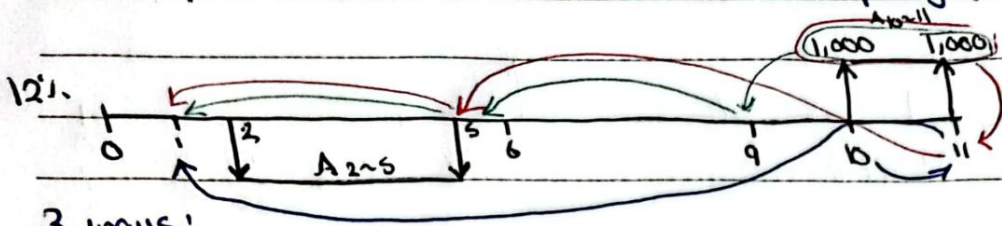
$$+ P_{04} = (7,000) (F/P, 6.03\%, 1)$$

$$\therefore P_0 = \$24,689$$

$$A_{1-20} = 24,689 (A/P, 5\%, 20)$$

$$= \$1,950 / \text{year}$$

Example: Two receipts of \$1,000 (EOY 10 & 11) are desired. How much should be deposited (EOY 2~5) ~~at~~ when $i=12\%$ per year?



3 ways:

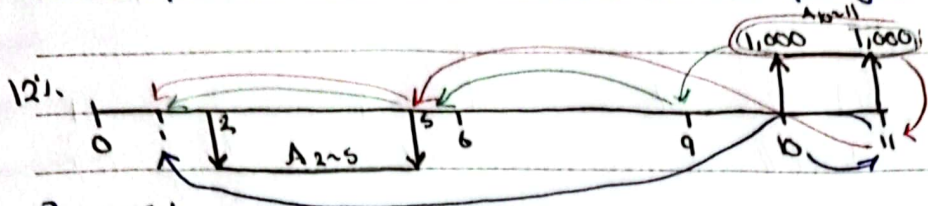
$$A_{2-5} = 1,000 (F/A, 12\%, 2) (P/F, 12\%, 6) (A/F, 12\%, 4)$$

$$A_{2-5} = 1,000 (P/A, 12\%, 2) (P/F, 12\%, 4) (A/F, 12\%, 4)$$

$$A_{2-5} = 1,000 (F/A, 12\%, 2) (P/F, 12\%, 10) (A/P, 12\%, 4)$$

$$= \$225/\text{year } (2-5)$$

Example: Two receipts of \$1,000 (EOY 10 & 11) are desired. How much should be deposited (EOY 2~5) when $i = 12\%$ per year?



3 ways:

$$A_{2-5} = 1,000 (F/A, 12\%, 2) (P/F, 12\%, 6) (A/F, 12\%, 4)$$

$$A_{2-5} = 1,000 (P/A, 12\%, 2) (P/F, 12\%, 4) (A/F, 12\%, 4)$$

$$A_{2-5} = 1,000 (F/A, 12\%, 2) (P/F, 12\%, 10) (A/P, 12\%, 4)$$

$$= \$225/\text{year } (2-5)$$

* Frequency of compounding :-

- Nominal interest rate (r) \equiv APR (Annual Percentage Rate)

- Effective (Actual) interest rate (i)

depends on: $\rightarrow r$ (nominal)

$\rightarrow M$ (frequency of compounding)

Example: 12% per year compounded annually

1. Nominal interest rate (r) = 12% per year

2. Frequency of compounding (M) = 1/year

3. Compounding period ($\frac{1}{M}$) = 1 year

4. Effective annual interest rate (i) = $i = (1 + \frac{r}{M})^M - 1 = 12\%$ per year

5. Effective interest rate per compounding period (i_m) = $i_m = \frac{r}{M} = 12\%$ /yr

\therefore when $\underline{m=1} \rightarrow i = i_m = r$

Example: 12% per year compounded monthly

1. Nominal int. rate (r) = 12% per year
2. Freq. of compounding (M) = 12 / year (bcz 1 time monthly)
3. Compounding period ($\frac{1}{M}$) = 1 month
4. EFF. annual int. rate (i) = 12.68% per year
5. EFF. interest rate per comp. period (i_m) = 1% per month

Example: 12% per year compounded monthly

$r = 12\%$ per year $i = 12.68\%$ $i_m = 1\%$ per month

So :-

$P = \$1000$ F_1 year \rightarrow i used here is $i = 12.68\%$
 $F = P(1 + 12.68\%)^1$

or :- F_{12} month \rightarrow i used here is $i_m = 1\%$
 $P = \$1000$ 0 1 2 3 4 5 6 7 8 9 10 11 12

$$F_{12} = P(F/P, 1\%, 12)$$
$$= 1000(1 + 1\%)^{12}$$

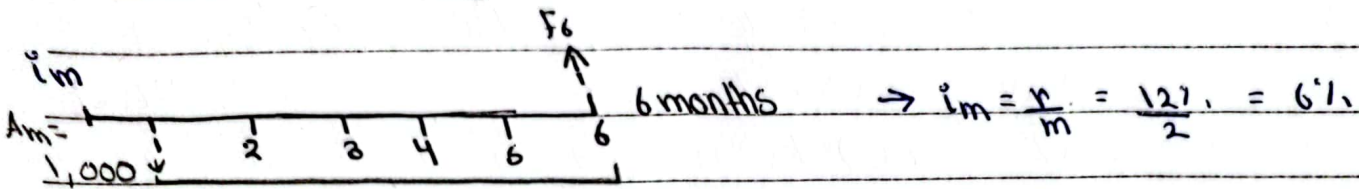
* both of them must have the same answer

* compounded annually	$M = 1/\text{year}$
semiannually	$= 2/\text{year}$
monthly	$= 12/\text{year}$
bi-monthly	$= 6/\text{year}$
quarterly	$= 4/\text{year}$
weekly	$= 52/\text{year}$
daily	$= 365/\text{year}$
<u>continuously</u>	$= \infty$

\downarrow
it has its own rule

Example: If you make deposits of \$1,000 every 6 months for 3 years, how much will be accumulated by then if interest is 12% compounded semiannually?

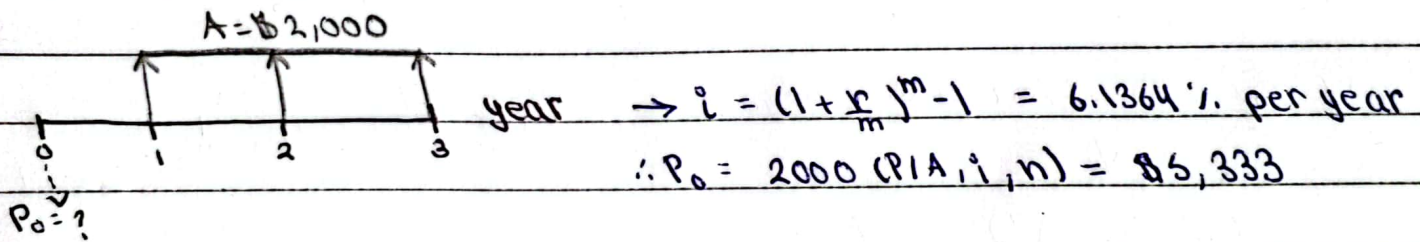
$r = 12\%$ $\mu = 2/\text{year}$



$\therefore F_6 = A_m (F/A, i_m, n_m) = \$6,975$
\$1,000

Example: If you want to earn \$2,000 per year for 3 years, how much should be deposited now if interest is 6% per year compounded quarterly?

$r = 6\%$ $\mu = 4/\text{year}$



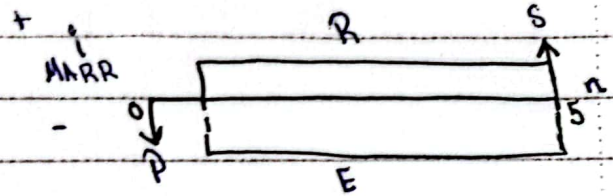
$\rightarrow i = (1 + \frac{r}{m})^m - 1 = 6.1364\% \text{ per year}$
 $\therefore P_0 = 2000 (P/A, i, n) = \$5,333$

Ch 5: Evaluation of Engineering Alternatives

- Long term alternatives:-
 - The study period / useful life > 1 year
 - Time value of money is important

* Project cash flow:

$t=0$ P: Capital investment (-)
(single payment)



$t=1 \sim n$ E: Expenses / costs (-) (multiple payments)

$t=1 \sim n$ R: Revenues sales (+) (multiple payments)

$t=n$ S: Salvage value ($\frac{+}{-}$) (single payment)

• n : study period / useful life

* $R+S > P+E \rightarrow$ Accepted

$$(R-E)+S > P \rightarrow$$

$$R-E > P-S \rightarrow$$

$P-S$ \rightarrow Asset's loss in value

Example: A project has a capital investment of \$50,000, annual revenues of \$35,000 per year for 8 years. If the salvage value (market value at the end of the project's life) is estimated to be \$20,000 and MARR is 12%, answer the following questions:-

Solution:

P $t=0$ \$50,000 (-)

$i=12\%$

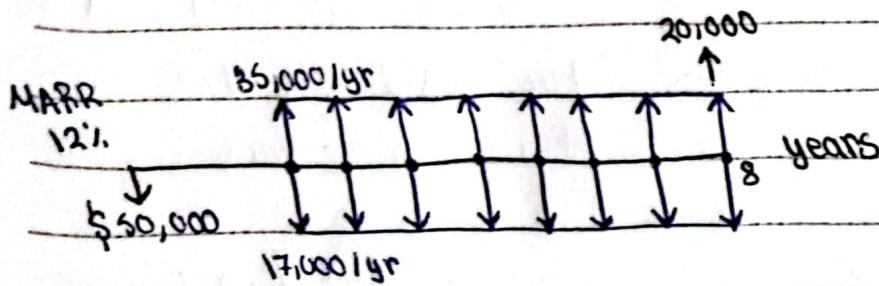
R $t=1 \sim 8$ \$35,000 / yr (+)

$n=8$ years

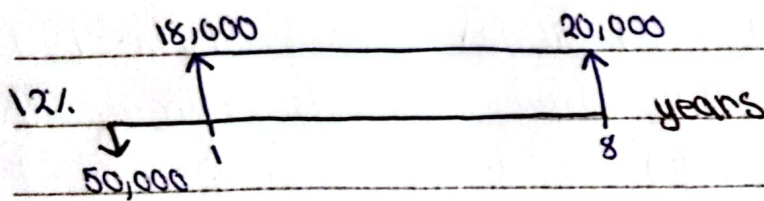
E $t=1 \sim 8$ \$17,000 / yr (-)

S $t=8$ \$20,000 (+)

1. Construct the cash flow:



2. Determine the project net cash flow:



3. Determine the present worth, future worth, annual worth at the stated MARR

$$Pw(12\%) = -50,000(1) + 18,000(P/A, 12\%, 8) + 20,000(P/F, 12\%, 8)$$

$$= \$47,495 > 0 \quad (\text{Accepted project})$$

$$Fw(12\%) = -50,000(F/P, 12\%, 8) + 18,000(F/A, 12\%, 8) + 20,000(1)$$

$$= \$117,596 > 0 \quad (\text{Accepted project})$$

$$Aw(12\%) = -50,000(A/P, 12\%, 8) + 18,000(1) + 20,000(A/F, 12\%, 8)$$

$$= \$9,560/\text{yr} > 0 \quad (\text{Accepted project})$$

4. Determine the pw, Fw and Aw at 0% :-

$$Pw(0\%) = -50,000 + 18,000 \times 8 + 20,000 = \$114,000$$

$$Fw(0\%) = -50,000 + 18,000 \times 8 + 20,000 = \$114,000$$

$$Aw(0\%) = -50,000/8 + 18,000 + 20,000/8 = \$14,250/\text{yr}$$

* Payback Period: (PBP)

- الزمن (المدة اللازمة) لاسترداد رأس المال المدفوع في بداية المشروع

- ليست مقياساً لربحية المشروع (Profitability)

- مقياس للسوية (Liquidity)

• Simple PBP (without interest)

1. Find net cash flow

2. Min θ' :

$$\sum_{t=0}^{\theta'} F_t \geq 0, \quad 0 < \theta' \leq n$$

• Discounted PBP (i)

1. Find out net cash flow

2. Min θ'' :

$$\sum_{t=0}^{\theta''} F_t \cdot (PIF, i, t) \geq 0, \quad 0 < \theta'' \leq n$$

• Example: A project has a capital investment of \$50,000, annual revenues of \$35,000 per year for 8 years and annual expenses of \$17,000 per year for 8 years. If the salvage value is estimated to be \$20,000 and MARR is 12%, answer the following questions:-

Solution:-

→ Net cash flow in the previous page

• Determine the simple payback period for this project?

$$\text{sum of net cash flow } (t=1) = \sum_{t=0}^1 F(t) = -50,000 + 18,000 = -32,000 < 0 \quad \times$$

$$\text{sum " " " " } (t=2) = \sum_{t=0}^2 F(t) = -50,000 + 18,000 + 18,000 = -14,000 < 0 \quad \times$$

$$\text{sum " " " " } (t=3) = \sum_{t=0}^3 F(t) = -50,000 + 18,000 + 18,000 + 18,000 = 4,000 > 0 \quad \checkmark$$

$$\therefore \theta' = 3 \text{ years}$$

• Determine the discounted payback period (at 12%) :

$$\text{sum at } (t=1) = \sum_{t=0}^1 F(t) \cdot (P/F, 12\%, t) = -50,000 + 18,000 (P/F, 12\%, 1) = -33,928 < 0$$

$$\text{sum at } (t=2) = -33,928 + 18,000 (P/F, 12\%, 2) = -19,579 < 0$$

$$\text{sum at } (t=3) = -19,579 + 18,000 (P/F, 12\%, 3) = -6,767 < 0$$

$$\text{sum at } (t=4) = -6,767 + 18,000 (P/F, 12\%, 4) = 4,672 > 0$$

∴ $\theta'' = 4$ years

* Rate of Return Methods

• Internal rate of return

العائد الداخلي المشروع

- For a given project cash flow, MARR :

1. Find the net cash flow

2. Find i^* : $pw(i^*) = 0$

3. if i^* single value :

$$IRR = i^*$$

if $IRR \geq MARR \rightarrow$ project is accepted

$< MARR \rightarrow$ project is not accepted

* if i^* has multiple values :

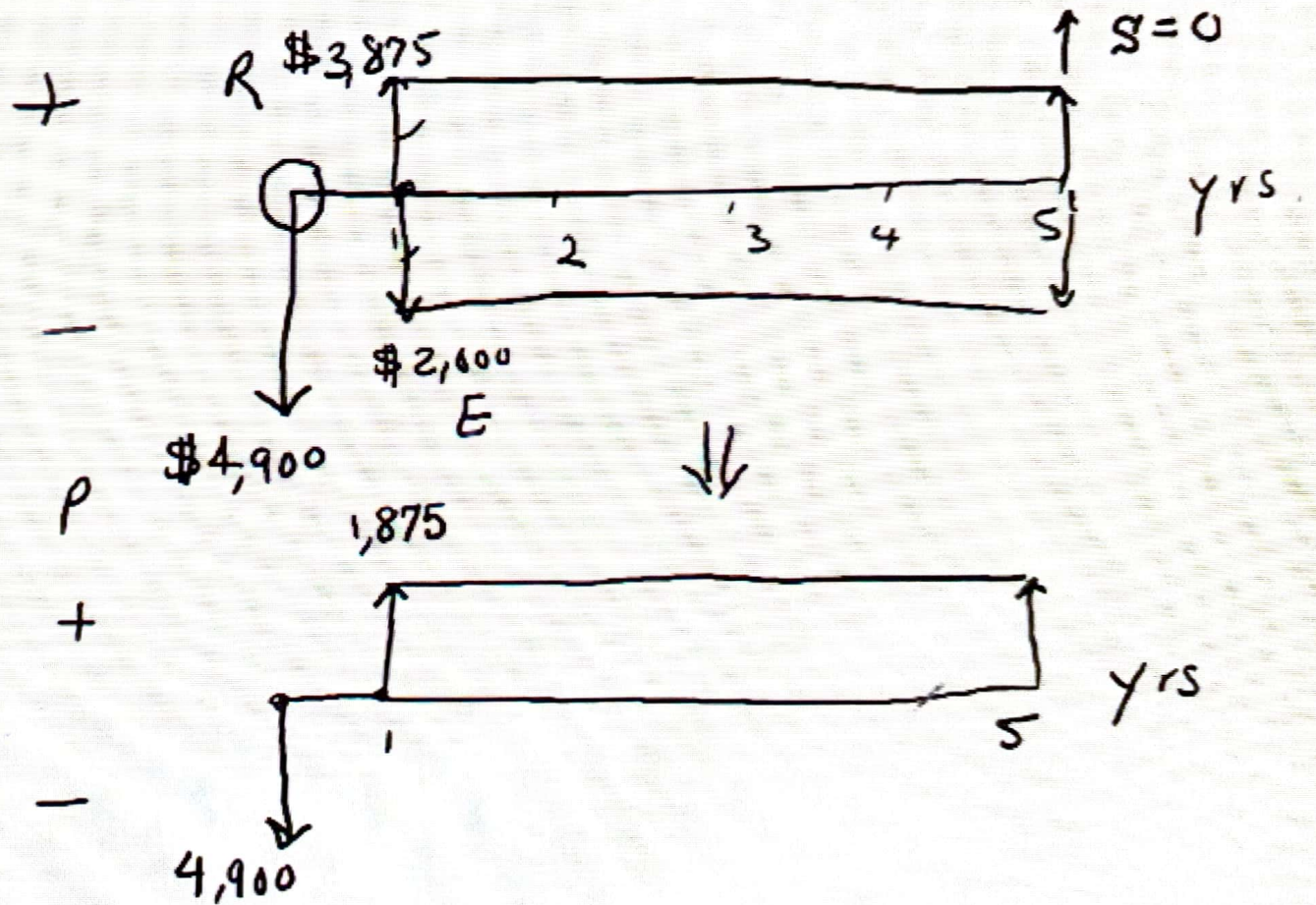
- Method Fails

- use a different method

Example

Project
cash flow

MARR = 25%
per year



$PW(i^*) = 0$ 

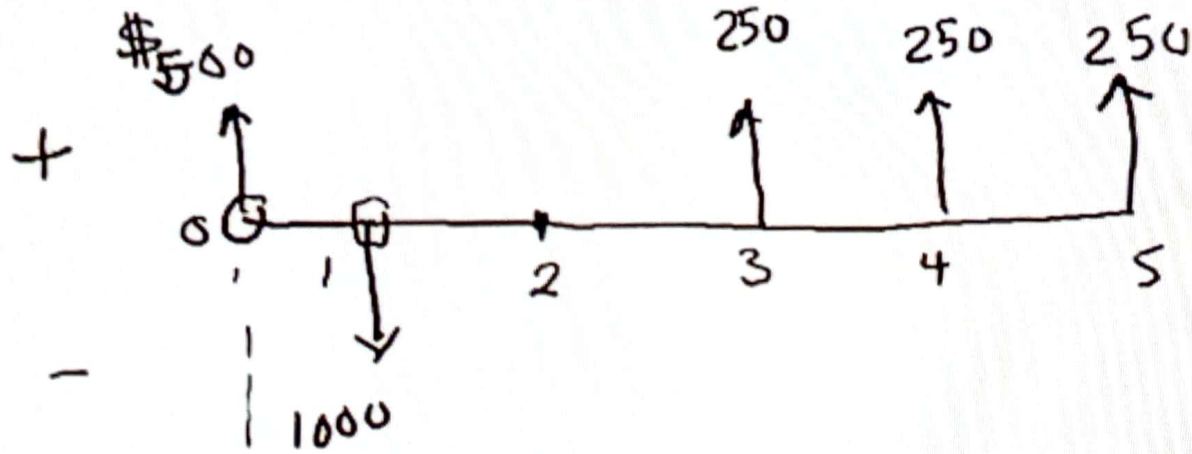
$$-4,900 + 1,875 (P/A, i^*, 5) = 0 \quad \text{--- (1)}$$

$$-4,900 + 1,875 (1+i^*)^{-1} + 1,875 (1+i^*)^{-2} + \dots + 1,875 (1+i^*)^{-5} = 0$$

$$i^* = \underline{26.5\%} \rightarrow \underline{IRR = 26.50\%}$$

MARR = 25%

Example



net cash flow

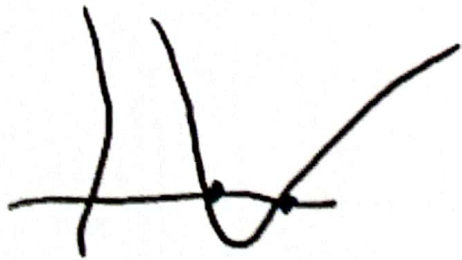
MARR = 35%

$PW(i^*) = 0$

$$\begin{cases} i^*_1 = \underline{30\%} \\ i^*_2 = 62\% \end{cases}$$

$$\text{MARR} = \underline{35\%}$$

$$\begin{cases} i^*_1 = \underline{50\%} \\ i^*_2 = \underline{62\%} \end{cases}$$



$$i^*_1 < \text{MARR} \longrightarrow$$

not accepted

$$i^*_2 > \text{MARR} \longrightarrow$$

accepted

Method fails.

• External Rate of Return Method (ERR)

For a given project cash flow, $e = \text{MARR}$:

1. Find net cash flow

2. Find: $PW(e)$, $F_0(e)$

3. Find i^* :

$$F = P(1+i^*)^n$$

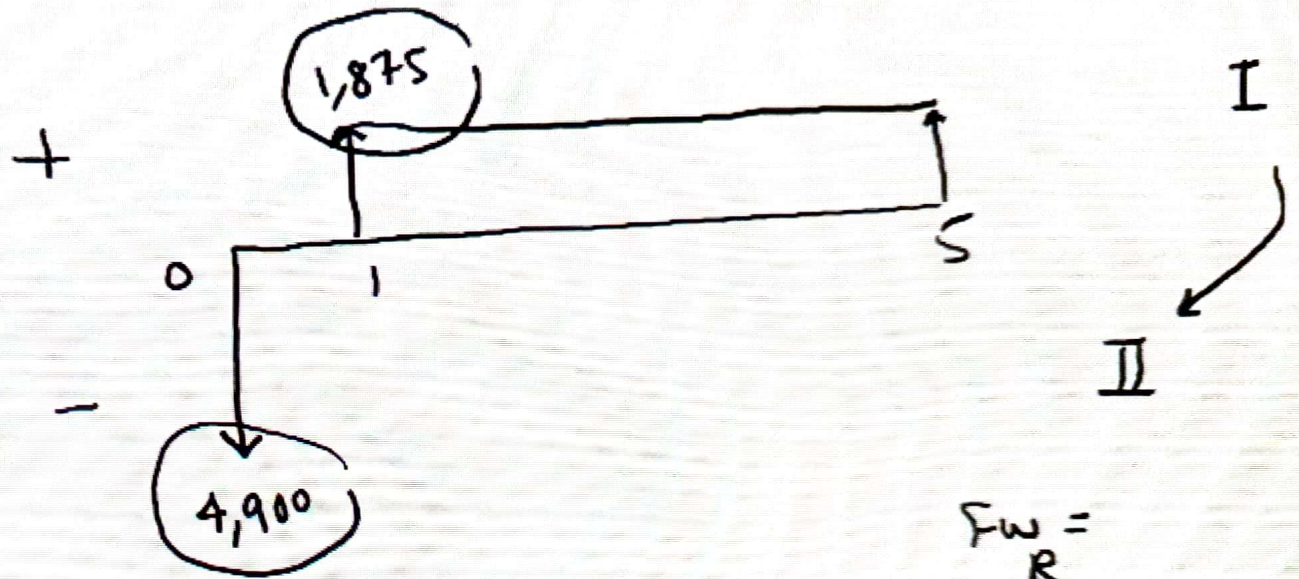
4. $\text{ERR} = i^*$

if $\text{ERR} \geq \text{MARR} \rightarrow \text{accepted}$

$< \text{MARR} \rightarrow \text{not accepted}$

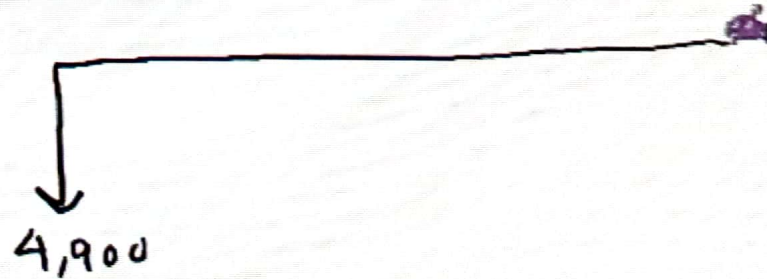
Example

MARR = 25%

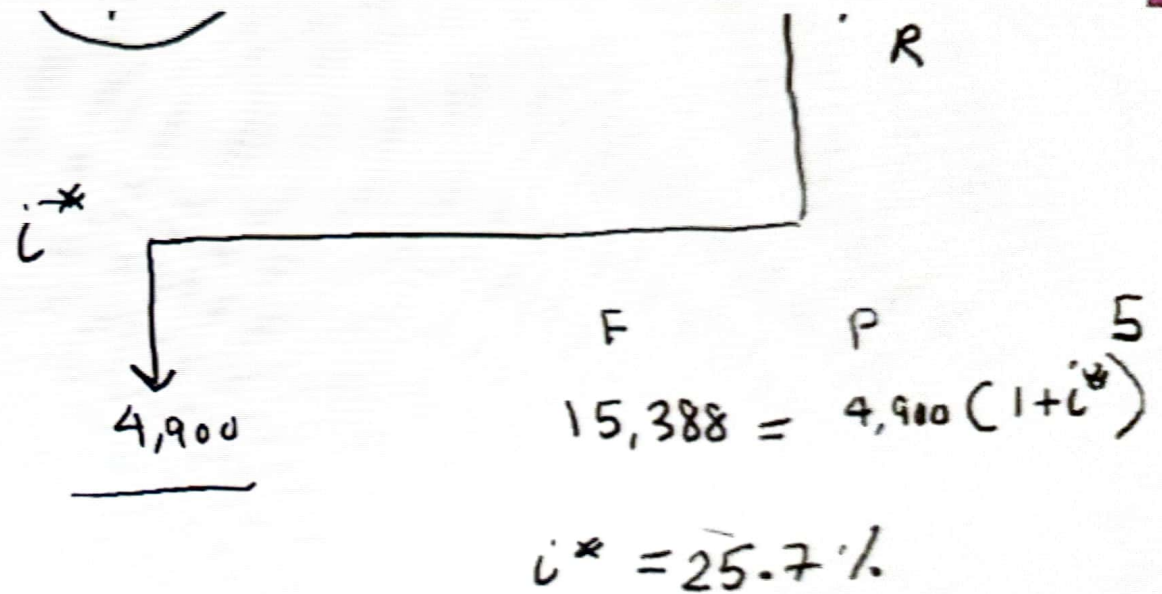


$PW_R =$

$$PW_E(25\%) = 4,900$$



$$PW_E(25\%) = 4,900$$



$$ERR = \underline{25.7\%} > MARR$$

accepted